BACKHOE LOADERS

Product Comparison TRAINING



KUE Marketing - May 2005

KOMATSU vs VOLVO

KOMATSU



Side-by-side feature comparison has been done with WB93R-5 and BL71 in KUE in April 2005



KUE Marketing - May 2005

KOMATSU WB93R-5

CONFIGURATION

- P-Shuttle T/M
- PPC joystick for loader
- Mechanical levers for backhoe
- Net power: 99,2 HP
- Std operating weight: 7.400 kg

VOLVO BL71

CONFIGURATION

P-Shuttle T/M

53

- PPC joystick for loader
- Mechanical levers for backhoe
- Net power: 90 HP
- Std operating weight: 7.680 kg



KUE Marketing - May 2005

Komatsu vs VOLVO page 3 of 38



KUE Marketing - May 2005

Komatsu vs VOLVO page 4 of 38

oporator on monthold out



- Modern design and new styling
- Round glass surfaces
- Excellent visibility all around
- Wide doors for a better access
- Lower position of the cab: only 3 steps to enter
- Larger cab



- All flat glasses
- Doors have openable windows that reduce side visibility
- Smaller entrance doors
- Cab position is higher with 4 steps to enter: not an easy access



operator entrient eas





 All the windows have a strong metallic frame for a better glass protection



 Front and rear side windows are mounted without frame: higher possibility of damage





 Excellent visibility to the front working area thanks to the sloping engine bonnet and exhaust gas pipe at cab side



- Exhaust gas pipe and high engine bonnet reduce visibility to the front working area
- Loader is not very visible
- Less central visibility due to mono-link cylinder



oporator officiality opport for the billing



+10% LARGER WINDSHIELD

- Upper window gives a perfect visibility in high position for loading operations
- Loader is completely visible



- No upper window available
- Loader is not completely visible



oporator on montener ous interior





- Lockable storage compartment
- Better finishing inside cab
- 8 all-around air vents standard

- Poor finishing of panels and plastics
- Only 4 air vents standard





- The "Safe Position" seat sensor warns with an acoustic alarm the operator when the seat is out of the Loader position and the Fwd/Rev shifter is activated
- This application complies with the European Standard (EN 474-3)

Not available

N/A





- Parallel linkage
- Divergent structure: better stability and less torsion

- Mono cylinder linkage
- Possible problems of torsion
- Not popular in Europe



Loudor oon lovolling



 Self-levelling when lifting and lowering (max angle 11°), ideal with forks • NO self levelling system ...but advertised in the brochure



Komatsu vs VOLVO page 12 of 38

+24% LIFTING CAPACITY 19% BUCKET BREAKOUT FORGE



- Lifting capacity at max height: 3.900 kg
- Bucket breakout force: 6.500 kg (std bucket)

- Lifting capacity at max height: 3.150 kg
- Bucket breakout force: 5.450 kg (std bucket)





- PPC joystick standard (for the whole range)
- Multifunction joystick
 - On top: open/close 4x1 bucket, de-clutch, differential lock
 - Underneath: Speed-up, kick down (only with P-shift)



- PPC joystick standard
- Multifunction joystick
 - On top: Fwd/Neutral/Rev selector, open/close 4x1 bucket
 - Underneath: de-clutch



KUE Marketing - May 2005

Komatsu vs VOLVO page 14 of 38



- New S-Shaped boom
- Excavator style
- Easier truck loading capacity



- Slightly curved boom
- Telescopic arm looks weak



Komatsu vs VOLVO page 15 of 38





+35% LIFT CAPACITY

- Arm breakout force: 4.000 kg
- Bucket breakout force: 6.100 kg
- Lift capacity at full reach (SAE J31)
 - standard: 1.550 kg
 - with extended telesc.: 1.200 kg

- Arm breakout force: 3.980 kg
- Bucket breakout force: 6.010 kg
- Lift capacity at full reach (SAE J31)
 - standard: 1.147 kg
 - with extended telesc.: 938 kg



+7% DIC DEPTH (WB93R) +14% DIG DEPTH (WB97R)

- WB93R-5 Digging depth [SAE]
 - standard: 4.540 mm
 - with extended telesc.: 5.650 mm
- WB97R-5 Digging depth [SAE]
 - standard: 4.840 mm
 - with extended telesc.: 6.080 mm



- standard: 4.244 mm
- with extended telesc.: 5.314 mm
- Same for BL71 and BL61



KUE Marketing - May 2005

Komatsu vs VOLVO page 17 of 38



- Mechanical levers are standard for WB93R-5
- PPC joysticks as option
- Standard PPC controls for stabilisers



- Mechanical levers
- PPC not available





- 2 digging positions:
 - close to bucket teeth: plinth digging (vertical digging)
 far from bucket teeth: higher force and bucket rotating angle



Only 1 digging position: no customisation





- The upper part of the stabiliser is protected by a rubber cap
- Stabilisers are adjustable from 2 sides



- The upper part of the stabiliser is not covered: mud and dirt can enter
- Stabilisers are adjustable only from 1 side



Test conditions, according to KES (Komatsu Engineering Standard):

- LOADER: V-shape loading on a truck (2.850 mm height)
- BACKHOE: trench digging and dumping at 45° 1.700 rpm

KUE Marketing - May 2005

Komatsu vs VOLVO page 21 of 38

Test conditions, according to KES:

- LOADER: V-shape loading on a truck (2.850 mm height)
- BACKHOE: trench digging and dumping at 45° 1.700 rpm

KUE Marketing - May 2005

Komatsu vs VOLVO page 22 of 38

offerination offigie ineventerit antee

Engine opeenieunene

+10% ENGINE POWER

- Displacement: 4,5 L
- Aspiration: Turbo
- Power: 99,2 HP (SAE)
- Max torque: 398 Nm at 1400 rpm
- Muffler with insulation material
- Stage 2

- Displacement: 4 L
- Aspiration: Turbo
- Power: 90 HP (SAE)
- Max torque: 383 Nm at 1500 rpm
- Muffler without insulation material
- Stage 2

Test conditions, according to KES:

- LOADER: V-shape loading on a truck (2.850 mm height)
- BACKHOE: trench digging and dumping at 45° 1.700 rpm

Komatsu vs VOLVO page 25 of 38

- Max speed: 40km/h
- Power Shuttle transmission
- 4-speed
- Gear lever is in a comfortable position, near the seat

- Max speed: 38,5 km/h
- Power Shuttle transmission
- 4-speed
- Gear lever is far from the operator

- Oscillation: 20° (total)
- Double acting steering cylinder
- Remote grease fitting

- Oscillation: 16° (total); the smallest value in the market, with JCB
- Double acting steering cylinders

 100% electro-hydraulic differential lock, controlled by a switch on the PPC joystick

 100% electro-hydraulic differential lock, controlled by a small pedal very close to brakes. It can be engaged accidentally

ing an a diffeo of of oto in

- Komatsu CLSS (Closed Load Sensing System) : more power to the working equipment at any engine rpm
- LIFD (Load Independent Flow Divider): the system forces the oil to all circuits regardless the different load
- One valve for loader and backhoe

- Closed center, Load sensing
- LIFD inside
- One valve for loader and backhoe
- Similar to Komatsu system

ingaraanoo i amp

- Variable displacement piston
 pump
 - Flow: 165 I/min
 - Pressure: 250 bar
 - Hydraulic power: 92 Hp

- Variable displacement piston pump
 - Flow: 160 l/min
 - Pressure: 250 bar
 - Hydraulic power: 89 Hp

N/A

Speed-Up switch

NTROLLABILIT

Backhoe

- Power: max hydraulic power available
- Economy: finishing works and fuel saving
- Loader
 - Speed Up: increases speed of 15%

No working modes available

- One piece fully tiltable bonnet
- There is a large knob to open the bonnet
- All checks and filters are well grouped and easy to reach
- Maintenance is possible also with the loader arm lowered

- One piece tiltable bonnet with internal insulation
- There is no handle to raise the bonnet
- Filters are on the right and checks on the left
- Engine is difficult to reach when loader arm is lowered

oorrioodonity roonoon a Dattory

- Lockable compartment, on the side
- Wide toolbox, separate from the battery area
- Lockable in open position
- Interval for hydraulic oil replacement : 2000 hours

- Toolbox: smaller
- Battery is located on a sliding drawer under the toolbox

 Interval for hydraulic oil replacement: 1000 hours

KUE Marketing - May 2005

Komatsu vs VOLVO page 33 of 38

25% CAPACITY

- Capacity: 150 liters
- Low position: easy to refill, also with poly-tanks
- Strainer is standard
- The top of the tank it's a very wide step for cab entrance

- Capacity: 120 liters
- Higher position vs Komatsu
- Not wide feet space over the tank

our rousing ruanator

- 1 radiator, with 3 separate sections side-by-side, aluminum type (T/M oil, engine water, hydraulic oil)
- Easy to clean
- Better structure and quality
- Radiator is mounted on 4 elastic supports

- 2 different radiators, one in front to the other
- Hydraulic oil radiator is tiltable: system used by Komatsu in the past
- More complicate to clean

 LOADER, superior performances: Stronger loader structure, with less torsion +24% lifting capacity +19% bucket breakout force +16% productivity +16% faster cycle time self levelling BACKHOE, superior performances: +35% lifting capacity +14% digging depth for WB97R-5; +8% for WB93R-5 +4% productivity +20% faster cycle time

KUE Marketing - May 2005

- Engine: +10% power and higher torque
- Better visibility (front and upper)
- Better styling, ergonomics and comfort of the cab
- Larger cab
- PPC servo-controls for backhoe are not available for Volvo
- Working modes for loader and backhoe (Speed-Up and Power & Economy). Not available for Volvo
- Fuel tank: +25% capacity and easy-to-refill
- Longer (double) hydraulic oil change interval

KUE Marketing - May 2005

Komatsu vs VOLVO page 38 of 38